

(FI)awesome FacilitatorTM

DECISIONS THAT STICK



HARNESS GROUP WISDOM TO GENERATE:

CONSTRUCTIVE
INFORMATION

INNOVATIVE
IDEAS

VALUABLE
INSIGHTS

CREATIVE
SOLUTIONS

TO HELP YOU MAKE DECISIONS THAT STICK.

**Make decisions that stick. Give people
a say in the decisions that affect them.**

**jacinta
Cubis**

IT'S HOW YOU ASK.

As an inclusive organisation, you are keen to ask people affected by your decisions what they think. Their ideas, information and insights can help you make your decisions.

But if your ask is not genuine, people can undermine your decision and even block progress. If you:

- ✗ Want to ask people what they think but don't know how to start.
- ✗ Are nervous about what people might say in a workshop.
- ✗ Have been frustrated by workshops that are not productive.
- ✗ Worry about meeting a group's expectations.
- ✗ Have a lot riding on this decision.

A Decisions that Stick workshop program could be for you.



SUPPORTED DECISIONS STICK.

Decisions that affect your team, stakeholders and community will stick if you involve them in the process. The deeper their involvement, the more likely they are to support your decision.

A supported decision sticks and:

- ✓ Saves you time and resources
- ✓ Builds trust and credibility
- ✓ Creates momentum
- ✓ Drives progress

The most powerful way to involve people in your decision-making process is to bring them together as a group in a facilitated workshop.

“The key differentiating factor in the success of an organisation is (its) ability to elicit, harness and focus the vast intellectual capital and goodwill resident in their members, employees and stakeholders.”

Michael Doyle, author How to Make Meetings Work.

THE POWER OF A GROUP.

Surveys and interviews are valuable, but group workshops:

- ✓ Surface diverse perspectives and ideas, which lead to more innovative solutions.
- ✓ Tap into collective wisdom (nobody has all the answers) leading to more creative solution.
- ✓ Deepen understanding
- ✓ Increase buy-in

And there are longer-term benefits to participants and your organisation:

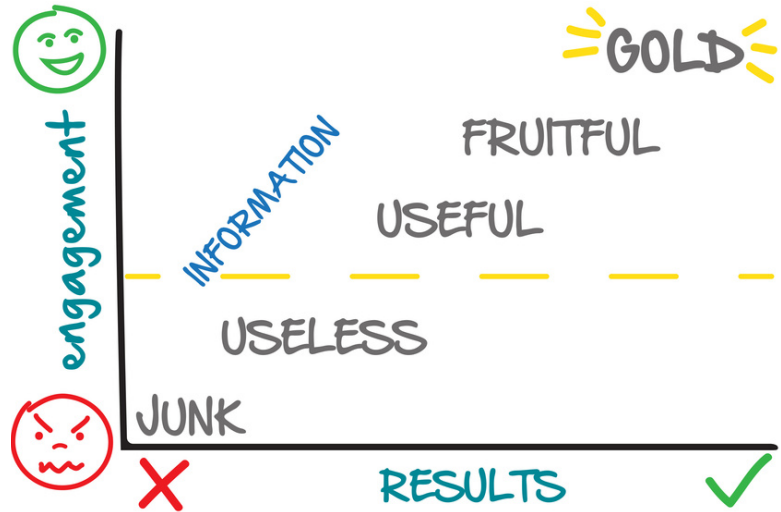
- ✓ Stronger connections
- ✓ Increased trust
- ✓ Enhanced collaboration
- ✓ Improved skills such as critical thinking, problem-solving, communication and leadership



HOW DECISIONS THAT STICK DELIVERS VALUE.

How would you rate the quality of the information and ideas you get from workshops?

Is the information you get constructive? Does it help you make good decisions?



HOW IT WORKS.

Jacinta designs and delivers innovative process that guarantee high engagement and high-quality thinking. This results in constructive information, practical ideas, valuable insights and creative solutions to inform your decisions.



WHAT YOU GET TO INFORM YOUR DECISIONS.

- ✓ Engaged participants
- ✓ High-quality thinking
- ✓ Productive conversations
- ✓ Constructive information
- ✓ Practical ideas
- ✓ Valuable insights
- ✓ Creative solutions
- ✓ Agreed actions
- ✓ Meaningful results
- ✓ Support for the process, regardless of outcomes from the workshop

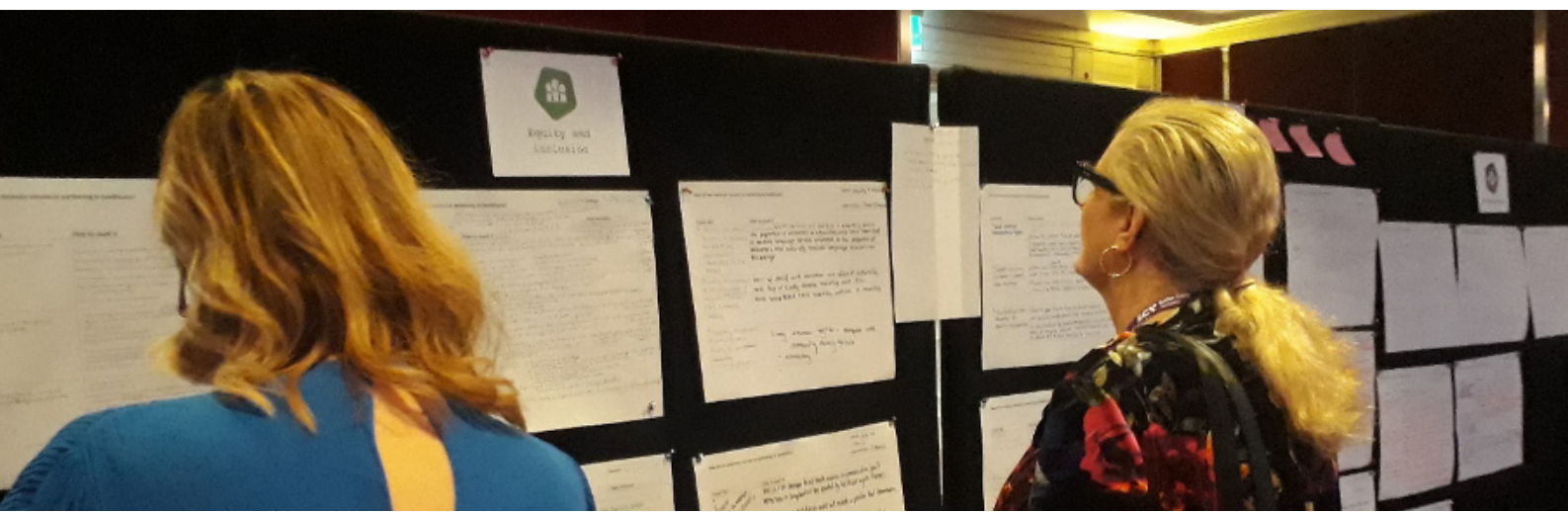


DECISIONS THAT STICK IS FOR YOU IF YOU:

- Care about people having a say in decisions that affect them.
- Are curious to hear diverse perspectives and ideas.
- Know that that you do not have all the answers.

DECISIONS THAT STICK IS NOT FOR YOU IF YOU:

- Are confident that you have all the information you need.
- Believe that your decision will be supported by everyone who is affected.



WHAT'S INCLUDED

STAGE	Document review
	Discovery workshop with you to nail purpose, confirm outcomes, agree responsibilities and timeline.
	Participant survey , depending on workshop purpose and timing.
DESIGN	Telephone interviews with key participants to inform the design, if required.
	Consultation with you on the workshop design, materials and content.
	Advice on communication with participants.
	Pre-workshop videos for participants outlining what they can expect, questions for their preparation and what they may need to bring.
DELIVER	Highly engaging, interactive and visual workshops. Includes set up, team briefing, facilitation, collation of information and stand-up de-brief.
	Photograph and capture high-level ideas, information and solutions.
	Workshop process summary: who came, what they did and what they said about their experience.
DEBRIEF	Debrief with you to review the workshop outcomes and implications for your decision.
	Check in one month after the workshops, online.
	Check in three-months after the workshops, online.

Jacinta facilitates all workshops and draws on an extensive network of trusted co-facilitators and reporting specialists as needed. Please [contact Jacinta](#) for pricing.

What People Say



Watch: [Justine Carder, PICS](#) and [Peter Jewell, City of Melbourne](#).

Jacinta is my go-to facilitator. Her exceptional skills, combined with her dynamic and energetic approach, empower everyone to have a voice, while gathering the insights and ideas we need to achieve our goals. [Douglas Proctor, Pro-Vice Chancellor, Swinburne University of Technology](#)

Jacinta is passionate, skilled, enthusiastic and reliable. She brings all her experience when she facilitates, I feel comfortable and confident that she has the skills to manage complexity and differing community views. [Georgie Meyer, Manager, Inclusive and Creative Communities, City of Banyule](#)

Jacinta is a magician. She has helped us to re-ignite our efforts to measure public engagement across the Victorian government. She totally 'got' our purpose and I love how she works with metaphors! Jacinta came up with a really creative way to workshop a complex topic with my peers across government. And she facilitated each session with energy, empathy and humour. [Dinuki Scharenguivel, Community Engagement Practice Lead, Dept Premier and Cabinet](#)

I don't hesitate to refer people to Jacinta when they're looking for a facilitator. Her energy and creativity are brilliant, as is her focus on outcomes. She prods you with just the right questions, gently and with a sense of humour. [Belinda MacLeod-Smith, Safer Care Victoria, Partnering and Co-design Capability Lead](#)



What People Say



Participating on a City of Melbourne invited panel that then became a zoom event, Jacinta brought great energy, skill, finesse and even humour, facilitating about 50 participants from all kinds of backgrounds. Very impressive, especially given the 3-hour time slot, after hours when most people have a bit of zoom fatigue. I highly recommend Jacinta. [Anna Lindstad, community workshop participant and architect](#)

We really enjoyed working with Jacinta on our workshop with health professionals and people with lived experience. In a room full of people with lots to say, her structure and facilitation kept us on track, and gave us the information we need to improve communication between health professionals and people living with IBD. [Leanne Raven, FAICD, CEO, Crohn's & Colitis Australia](#)

Jacinta has a gift for community engagement design and facilitation. Authentic, well considered and passionate in her approach, she creates a safe and supportive environment for people to fully engage with the issues. The great thing about her collaborative approach is that my team learns something new every time they meet with her. [Karen Wilden, Executive Branch Director, ACT Government](#)

Our board was buzzing after a weekend online with Jacinta. I didn't know if online strategic planning would work, but Jacinta proved it can. She made it engaging, fun and productive. We powered through our work, and left energised, not exhausted. I highly recommend her to anyone who needs their group to engage and collaborate. [Doris Whitmore, Chair, Tweddle Child and Family Health Service](#)



What People Say



Jacinta was excellent. She managed the session with our board (their first in-person meeting in over a year due to COVID) brilliantly - everyone contributed and it felt like a really safe space thanks to Jacinta. And most importantly, our strategic plan got the spring clean it needed. **Tom Symondson, (former) Chief Executive Officer at Victorian Healthcare Association**

Sessions with Jacinta are such a breath of fresh air. Creative, well-paced and fun - and super inclusive. If you are looking for a facilitator who can bring the *whole* room along on the journey, you've found them! **Steven Weir, Community Engagement Specialist, Lendlease**

Please visit Jacinta's website for more [client reviews.](#)

Jacinta brings encouraging and engaging energy to her workshops. Using language and visual cues to ensure each participant could contribute, she was able to bring everyone out of their shell. Even the more reserved ones. The collaborative elements were effective in getting participants to speak candidly and openly about topics they may be less comfortable with. In Jacinta's hands, we had a productive and engaging session, and each of us took away something new to try in our work. **Jen Arnold, Marketing Specialist, Good Cycles**

Jacinta's facilitation is exemplar. Jacinta provided an engaging, professional and highly productive forum for our team. **Dr Kudzai Kanhutu, Dean, The Royal Australasian College of Physicians and Infectious Diseases Specialist**



ABOUT JACINTA CUBIS

Jacinta Cubis is a creative master facilitator who loves guiding groups to connect, make decisions, generate ideas and solve problems.

With 25 years of facilitation experience, Jacinta has earned a reputation as a go-to facilitator for clients in government, universities and community organisations.

She is passionate about people having a say in decisions that affect them and has an enviable track record enabling organisations to integrate stakeholder and community insights into their planning, policies and programs.

Specialising in visual thinking, Jacinta creates captivating cartoons that simplify complex issues. Her illustrated e-book HUM troubleshoots problems with online meetings.

Jacinta's qualifications span community engagement (IAP2), partnership brokering, corporate social responsibility, international relations and communications.

When Jacinta is not facilitating, or teaching others how, she can be found on her yoga mat, in her art studio, on the tennis court or the tango dance floor.



JACINTA IS TRUSTED BY:



NEXT STEPS

1. Book a call with Jacinta.
2. Jacinta will provide a quote after our call.
3. Get started!

If you have any questions, please don't hesitate to contact me.

I look forward to working with you to harnessing group wisdom to help you make decisions that stick.

[Book a call](#)

Jacinta

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